

## ABSTRAK

Penelitian ini dilatar belakangi oleh upaya SMI Sidoarjo dalam meningkatkan kualitas murid-muridnya. Tujuan dari penelitian ini adalah untuk mengetahui dan mendapatkan kajian tentang pengaruh *people*, *process*, dan *physical evidence* terhadap kualitas murid di SMI Sidoarjo. Penelitian ini merupakan penelitian deskriptif kuantitatif dengan jumlah sampel sebanyak 81 responden, sedangkan teknik pengumpulan sampel yang digunakan adalah *sampling jenuh*.

Pada penelitian ini, variabel bebasnya terdiri dari *people*, *process*, dan *physical evidence*. Sedangkan variabel terikatnya adalah kualitas murid. Pengujian instrumen menggunakan uji regresi linear berganda dengan uji t, uji F, dan uji koefisien determinasi ( $R^2$ ).

Hasil penelitian variabel bebas diperoleh:  $people (X_1) = t_{hitung} (3,092) > t_{tabel} (1,99125)$  dan  $Sig. (0,003) < \alpha (0,05)$ ;  $process (X_2) = t_{hitung} (5,546) > t_{tabel} (1,99125)$  dan  $Sig. (0,000) < \alpha (0,05)$ ; dan  $physical evidence = t_{hitung} (0,586) < t_{tabel} (1,99125)$  dan  $Sig. (5,60) > \alpha (0,05)$ . Maka: variabel *people* ( $X_1$ ) berpengaruh signifikan secara parsial terhadap variabel kualitas murid ( $Y$ ); variabel *process* ( $X_2$ ) berpengaruh signifikan secara parsial terhadap variabel kualitas murid ( $Y$ ); dan variabel *physical evidence* ( $X_3$ ) berpengaruh signifikan secara parsial terhadap variabel kualitas murid ( $Y$ ).

Hasil uji F menunjukkan bahwa  $F_{hitung} (19,046) > F_{tabel} (2,72)$  dan  $Sig. (0,000) < \alpha (0,05)$ . Maka, variabel *people* ( $X_1$ ), *process* ( $X_2$ ), dan *physical evidence* ( $X_3$ ) berpengaruh positif dan signifikan secara simultan terhadap variabel kualitas murid ( $Y$ ).

Hasil uji koefisien determinasi ( $R^2$ ) menunjukkan *R Square* sebesar 0,426 atau 42,6%, artinya variasi variabel kualitas murid dapat dijelaskan oleh variabel *people*, *process*, dan *physical evidence* sebanyak 42,6%. Sisanya sebesar 57,4% dapat dijelaskan oleh variabel lain di luar dari variabel penelitian.

**Kata kunci : *People, Process, Physical Evidence, Kualitas Murid, dan Sekolah Musik Indonesia***

## **ABSTRACT**

*This research is motivated by the efforts of SMI Sidoarjo in improving the quality of their students. The purpose of this research is to study and obtain a study of the influence of people, process, and physical evidence on the quality of students at SMI Sidoarjo. This research is a quantitative descriptive research with a total sample of 81 respondents, and the sample collection technique used is saturated sampling.*

*In this research, the independent variables consist of people, process, and physical evidence. And the dependent variable is student quality. The instrument testing uses multiple linear regression test with t test, F test, and the coefficient of determination test ( $R^2$ ).*

*The results of the independent variable research were obtained: people ( $X_1$ ) =  $t_{count}$  (3,092) >  $t_{table}$  (1,99125) and Sig. (0,003) <  $\alpha$  (0,05); process ( $X_2$ ) =  $t_{count}$  (5,546) >  $t_{table}$  (1,99125) and Sig. (0,000) <  $\alpha$  (0,05); and physical evidence =  $t_{count}$  (0,586) <  $t_{table}$  (1,99125) and Sig. (5,60) >  $\alpha$  (0,05). Then: people variable ( $X_1$ ) partially significant effects on student quality variable (Y); process variable ( $X_2$ ) partially significant effects on student quality variable (Y); and physical evidence variable ( $X_3$ ) partially significant effects on student quality variable (Y).*

*F test results show that  $F_{count}$  (19,046) >  $F_{table}$  (2,72) and Sig. (0,000) <  $\alpha$  (0,05). Then, the people ( $X_1$ ), process ( $X_2$ ), and physical evidence ( $X_3$ ) variables have a positive and significant effect simultaneously on the student quality variable (Y).*

*The results of the coefficient of determination ( $R^2$ ) test showed R Square of 0,426 or 42,6%, meaning that variations in student quality variables can be explained by people, process, and physical evidence as much as 42,6%. The remaining 57,4% can be explained by other variables outside of the research variables.*

**Keywords:** *People, Process, Physical Evidence, Student Quality, and Sekolah Musik Indonesia*